



## Big Dreams Independent Contractor Commission Plan Agreement

(Updated July December 1, 2022)

The purpose of this agreement is for the independent contractor listed below to acknowledge the commission plan that will be applied to all bookings.

### I. Commission Plan Tiers

The commission plan level of each independent contractor is determined by the gross commissions the independent contractor earned during the previous 12 month period. If a contractor meets a threshold to change plans the new commission level will take effect on the 1st of the month following qualification and will be applied to all commissions paid after that date.

#### **90 Level**

- Agents making more than \$25,000 in gross commissions during the previous 12 months.
- 90% of all Commissions or Service Fees go to the Contractor.

#### **80 Level**

- Agents making between \$5,000 and \$25,000 in gross commissions during the previous 12 months.
- 80% of all Commissions or Service Fees go to the Contractor.

#### **70 Level**

- Agents making less than \$5,000 in gross commissions during the previous 12 months.
- 70% of all Commissions or Service Fees go to the Contractor.

### II. Big Dreams Travel Agent Fee Selection

Each Big Dreams Travel Independent Contractor will pay either a monthly or yearly agent fee by digitally signing this form and choosing their selected plan from the options below. All Big Dreams Travel Independent Contractors, regardless of Agent Fee Selection, receive each of the following:

- Complete Travel Agent Licensing and Credentials through Big Dreams Travel, LLC
- Use of Big Dreams Travel's Customer Relationship Management (CRM) Software
- Affiliate Membership with the powerful Travel Leaders Consortium through Big Dreams Travel's Agency Membership
- Use of Travel Leaders Agent Profiler Online Leads Site
- Use of Canva Pro for Graphic Design or Itinerary Building
- Use of Big Dreams Travel Email and G-Suite Account
- E & O Insurance Provided to Contractors (Deductible to be Paid by Contractor if Insurance is Used)
- Social Media Marketing Package
- Access to the Big Dreams Travel Agent Training Videos and Materials

#### **Yearly Plan - \$400 annually (Save \$80 Off of the Monthly Plan)**

- Agent will make an annual payment to Big Dreams Travel for the above inclusions.
- Payment will be made via credit card or bank draft by January 10 and will cover the calendar year.

#### **Monthly Plan - \$40 per month**

- Agent will make a \$40 monthly payment to Big Dreams Travel for the above inclusions.
- Payment will be deducted from earned commissions each month. If no commissions are earned payment will be made by the 5th of each month via the contractors on file credit card.

### III. Personal Travel Commission Bonus

Each contractor is eligible to receive 100% commission on personal travel bookings where you are listed as the lead guest. The number of times this can be claimed is based on the commission level a contractor is currently on.

- Gold Level - Three (3) 100% Commission Booking Per Year
- Silver Level - Two (2) 100% Commission Bookings Per Year
- Bronze Level - One (1) 100% Commission Bookings Per Year

